



PwC is the world's largest professional services organization with roots going back 150 years. Drawing on the knowledge and skills of over 208,000 people in 157 countries, we help our clients solve complex business problems, and measurably enhance their ability to build value, manage risk and improve performance.

We are looking for a

Senior Consultant in Advisory Services - Deals

In Deals we are helping clients to execute successful deals and create value through mergers, acquisitions, disposals and restructuring.

We help clients both on buy side by assisting them to identify potential targets for acquisition, performing due diligence procedures or on the sell side where we help them to identify potential investors and guide them throughout the various phases of the sale process.

Our business recovery services specialists provide advisory support to creditors, investors and debtors in troubled financial situations in both, in-court and out-of-court legal frameworks.

Valuation specialists provide valuation-related services (equity and asset valuations) for different purposes, including M&A and financial reporting, and provide advisory support in preparation of business plans and feasibility studies.

The main responsibilities will cover:

- Participation in integrated Due Diligence engagements;
- Advise buyers and sellers on local & international Mergers & Acquisitions (M&A) transactions, including both private equity and corporate deals;
- Advise lenders and debtors in financial restructuring;
- Advisory services customised to needs of all stakeholders in an insolvency process;
- Participate in valuation related services;
- Review of financial projection models and compare with historical results;
- Participate in client meetings and site visits and interact with clients to gather information;
- Interact with the wider Advisory teams (including M&A, Business Valuation, Business recovery and co-ordination of working in cross line-of-service teams);
- Use established network of business relationships;
- Coordinate multi-discipline and multinational teams.

Requirements:

- University degree with an emphasis in business, finance or accounting (ACCA, MBA, CPA, or similar certification is an advantage);
- 3-4 years of relevant experience (experience related to mergers and/or acquisitions transactions preferred);
- Practical experience in the following areas will be considered as an advantage: M&A, valuation, investment analysis, corporate finance, audit, financial modelling, workout and investment banking, private equity;
- Experience with management of day to day aspect of client relationships and projects;
- Experience in effectively mentoring and developing staff in a highly interactive team environment;



Soft skills:

- Strong work initiative and the ability to adapt to new challenges and ideas;
- Consultative orientation ability to deliver a broad range of innovative and value-added services, develop client network, and support efforts in developing and executing sales and marketing strategies;
- Proven project management/people management skills, business development skills;
- Strong financial analysis skills
- Good communication skills
- Team-player who likes working under pressure
- Ability to operate in multitask environment;
- Strong presentation skills;
- Availability for overtime work and tough deadlines;
- Willingness to travel;
- Business level oral and writing English.

We offer:

- Dynamic, challenging and interesting work in the area of consulting
- Fast, professional and technical growth
- Steep learning curve,
- Project type of work, work with TOP clients in the CEE region
- Competitive salary
- Young and international working environment, strong company background

If you fulfil the above requirements and want to grow professionally in an outstanding business environment, please **apply on-line** through the link

<https://krb-xjobs.brassring.com/TGWebHost/home.aspx?partnerid=30056&siteid=5939>

until **31 May 2016**.

Applications sent by email or any other way except through our web site will not be considered. Please open the webpage using the Internet Explorer browser and use the reference number **8392BR**. Only short-listed candidates will be contacted.

All applications submitted to PwC by prospective employees will be dealt with in strict confidence, and in compliance with the PwC Global Data Protection Policy, as well as all relevant local legislation. All data provided to PwC by prospective employees will be stored in a PwC database, created and maintained for exactly such purpose, for a period of one year and will be used for recruitment purposes only. PwC will not share this data in any other case unless prior written consent is obtained from the data owner. In case of the establishment of an employer-employee relationship between PwC and an applicant, such applicant's data may also be shared with third parties if this is necessary under relevant provisions of Serbian law, or if it is necessary to do so in order to prove/establish rights and obligations related to employer-employee relationship between PwC and the employee.

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